



TO WHOM IT MAY CONCERN

Bonaduz/Praesto in April 2023

Future Corporation with Hamilton Bonaduz AG (Process Analytics Business)

Dear Madam/Sir,

You receive this letter to inform you that with effect from July 1st, 2023 Hamilton Bonaduz AG (Process Analytics Business) has decided to start selling directly in Denmark.

The reason for this change is the strategic decision of Hamilton to continue to expand its direct sales presence in additional countries in the European Union and Globally. Therefore, Hamilton has terminated the distribution contract with Insatech A/S. Both parties will secure a smooth transition, where you as customer will be secured on-time deliveries as usual.

How will the transition period be handled?

Between today and June 30th, 2023 all orders shall be placed still at Insatech A/S as usual, even if their delivery takes place after June 30th. Also any product related claim or complaint shall be routed thru Insatech A/S until this date.

Open frame orders will be executed by Insatech A/S beyond June 30th, 2023 until their individual fulfillment date. Afterwards they shall be renegotiated with Hamilton directly.

From July 1st, 2023 all inquiries, orders, claims etc. must be send directly to Hamilton Nordic AB at the below mentioned addresses.

Effective immediately, your first point of contact for all **future commercial, sales** related enquiries (e.g. product quotations for orders after July 1st, 2023) is:

- Berno Lüpkes
- E-Mail : bluepkes@hamilton.ch
- Phone : +49 89 248 804 502
- Mobile : +49 171 1796177

From July 1st, 2023, please use the following central contact details:

- For all **technical enquiries** please contact techsupport.pa.ch@hamilton.ch
- **Purchase orders** are to be send to orders.pa.nordic@hamilton.ch



All customer transactions (order processing, invoicing etc) will be handled by HAMILTON Nordic in Kista, Sweden:

Address	Bank details	Contact information
HAMILTON Nordic AB Kistagången 20B SE-164 40 Kista Org.no. 556872-1244 VAT no. SE556872124401	Danske Bank Account no: 122 0014 0355 Bankgiro no. 834-5548 Swift/BIC DABASESX Account no (IBAN) SE1512 0000 000 122 0014 0355	E-Mail : info.nordic@hamilton.ch Phone : +46 8 410 273 73

Your products will be shipped from Hamilton Bonaduz AG, Switzerland as **EU-custom cleared parcels** directly to the receiving address as per your purchase order.

The Insatech Team wishes you all the best and great success in the direct corporation with Hamilton. And the Hamilton Team looks forward to welcome you and being at your service in the future.

Best regards

Frank Wolpers

Global Sales Director Process Analytics

Hamilton Bonaduz AG/Hamilton Nordic AB

Michael Gandø

Sales Manager

Insatech A/S